

To: USAIGC club Members
From: Paul Spadaro – VP
Re: USAIGC & STAPLES Exclusive Club Membership Program – UPDATED January 04

Dear USAIGC Club Members,

One of the goals and objectives of the new USAIGC is to help our club owners **increase their bottom line**. The USAIGC and Staples have teamed up together to provide our club owners with an **exclusive USAIGC Staples Business Advantage program** that will provide each USAIGC club the opportunity of **saving an average of 30% on everyday business supplies**. This exclusive club membership program will increase your bottom line. Our club membership savings are greater than any other STAPLES program available to the general public. Our price structure is **exclusively for USAIGC Club Members**.

Our USAIGC Staples Business Advantage Program provides our members:

- **Competitive pricing**
- **Major discount pricing - 20-25% average savings, some items at 90-95% savings!**
- **Free next day delivery on orders over \$15.00**
- **Hassle-free returns**
- **Customized service** for our members
- **Individual Member Ordering and Invoicing** which allows you to place an order using a credit card for your business when you need it
- **Customer care line** for questions or concerns you may have on your order or for special orders
- **Three easy ways of ordering: including internet on-line, toll-free customer care line and fax**

This Staples Business Advantage is based on our total organizations (all USAIGC Clubs together) purchasing power of \$1,000.00 per month. ***The USAIGC does NOT get an over ride on any orders, nor is it compensated in any way other than the savings we all receive.***

What do you USAIGC Club members have to do? Nothing! All USAIGC Club Members **in good standing** will be entered into the Staples Business Advantage program. New Club Members will be added into the program on an individual basis.

You will receive a welcome package with catalogs, samples and info about the USAIGC STAPLES program, one of two catalogs is a 300 page book (“Unbelievably Low Prices”) that has our prices in it and the 700 page book (“Office Supplies and Technology Solutions”) has list prices (our discount is based off of the list prices). See something in Staples that is **not listed**; call your customer care line for your special pricing.

Check out the STAPLES site: www.StaplesLink.com

Two new specialized STAPLE links for USAIGC members began on January 15th
www.staplespromo.com – for customized orders
www.staplesimprint.com – for forms, stamps, etc.

A **company ID** will be provided to you on your USAIGC STAPLES confirmation notice as well as a **User ID** (USAIGC club membership number beginning with IGC) and a temporary password (which you should change).

This Staples Business Advantage program is perfect for small business owners. Each of you will now take advantage of being part of a Business Owners Association and using our association power for **Group Buying!** This is just the beginning!

After the first year we will get an idea of to what our organization buys in large quantities allowing us to discount these items even further. Any questions please call, e-mail or fax.
For large ticket items please call David directly 888-319-7171 X 6506
To Fax your order to STAPLES: 877-609-7770

Regards,

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